



U.S. General Services Administration

# FedFleet



2020

FedFleet 2020			
	Data Track	Vehicles & Services Track	Policy Track
Monday, January 27, 2020			
Time	Room: 145		
1:00 PM - 5:00 PM	New Fleet Manager Workshop		
Tuesday, January 28, 2020			
Time	Room: 146		
8:30 AM - 10:00 AM	Welcoming Remarks & Future of the Automotive Industry		
10:00 AM - 2:00 PM	Exhibit Floor & Lunch (concessions are available in exhibit hall)		
	<u>Workshops: Ask a Fleet Expert (Room 145)</u> Non-Standards & Trailers (10:30 AM - 11:00 AM) Leasing Operation (11:30 AM - 12:00 PM) Buses (12:30 PM - 1:00 PM)	<u>Exhibit Tours (GSA Fleet Exhibit Booth)</u> Fleet Offerings Tour (1:00 PM - 1:45 PM)  <u>Computer Lab (Room 151A)</u> Hands-on System Application Help (10:00 AM - 2:00 PM)	
Time	Room: 145	Room: 146	Room: 147
2:00 PM - 3:00 PM	Driving Toward a Safer Fleet	GSA Fleet Offerings & Updates	Federal Fleet Management Regulations and Policies
3:15 PM - 4:15 PM	GSA Fleet Systems Overview	How to Partner with GSA Fleet Leasing	Alternative Fuel Use Requirements and FleetDASH
Wednesday, January 29, 2020			
Time	Room: 145	Room: 146	Room: 147
8:00 AM - 9:00 AM	Telematics	Technical Support Services	Personal Liability
9:15 AM - 10:15 AM	FAST: Continuing the Focus on Fleet Data Quality	Law Enforcement	Best Practices in Federal Fleet Management
10:15 AM - 2:00 PM	Exhibit Floor & Lunch (concessions are available in exhibit hall)		
	<u>Workshops: Ask a Fleet Expert (Room 145)</u> Vocational, Medium & Heavy (10:30 AM - 11:00 AM) Alternative Fuel Vehicles (11:30 AM - 12:00 PM) Ambulances & Wheelchair Vans (12:30 PM - 1:00 PM)	<u>Exhibit Tour (GSA Fleet Exhibit Booth)</u> Law Enforcement Tour (11:00 PM - 11:45 AM)  <u>Computer Lab (Room 151A)</u> Hands-on System Application Help (10:15 AM - 2:00 PM)	
2:00 PM - 3:00 PM	Vehicle Cybersecurity	Converting Agency-Owned Vehicles with GSA Fleet	VAM, FMPs and Budget Narratives- What, When, How?
3:15 PM - 4:15 PM	Federal Fleet Inventory Tool (Open Data Interactive Visualization Tool)	Preparing for the Vehicle Exchange Process	Fleet Requirements and Benefits of Sustainability
Thursday, January 30, 2020			
Time	Room: 145	Room: 146	Room: 147
8:00 AM - 9:00 AM	Understanding my GSA Fleet Bill	Motor Vehicle Offerings	Federal Personal Property Policy
9:15 AM - 10:15 AM	High Level Results from Fleet Agency Reform Plan Studies	Alternative Fuels for HDVs	The Benefits of Exchange Sale
10:30 AM - 11:30 AM	Industry Repair Trends	Industry Panel: Ask Bus Experts	GSA Fleet Sustainability
11:30 AM - 1:00 PM	Lunch <u>Computer Lab (Room 151A)</u> Hands-on System Application Help (11:30 AM - 1:00 PM)		
1:00 PM - 2:00 PM	Electric Vehicle Market	Industry Panel: Ask Ambulance and Wheelchair Experts	Using Your Fleet Charge Card
2:15 PM - 3:15 PM	Electric Vehicle Supply Equipment	Vendor Management Panel	Home to Work Transportation
3:30 PM - 4:30 PM	TBD	Industry Panel: Ask Vocational, Medium & Heavy Truck Experts	Federal License Plate Program

## Monday, January 27, 2020

Time	Room	Track	Session Title	Speaker	Description
1:00 PM - 5:00 PM	145	Policy	New Fleet Manager Workshop	Connie Aaron, Scott Conlon, Tim Currie, Joddy Garner, Brad Gustafson, Cabell Hodge, Kristin Kenausis, Patrick McConnell, Barry Shpil & Ray Wynter	Federal fleet managers have many roles in managing their agency's motor vehicle assets. We will discuss everything you need to know to manage motor vehicle fleets in an informal environment geared towards learning and two-way conversations. This is your opportunity to learn about Fleet policies, procedures, mandates, and to ask any questions you have concerning the Federal fleet management process.
<b>End of Day</b>					

## Tuesday, January 28, 2020

Time	Room	Track	Session Title	Speaker	Description
8:30 AM - 10:00 AM	146	No Track	Welcoming Remarks & Future of the Automotive Industry	Charlotte Phelan Keynote Speakers: Julie Dunne Michelle Krebs	The Assistant Commissioner of Travel, Transportation and Logistics and Commissioner of the GSA Federal Acquisition Service will welcome attendees followed by Michelle Krebs, Director of Automotive Relations, Cox Automotive and Sr. Analyst for AutoTrader, on the future of the Automotive Industry.
10:00 AM - 2:00 PM	<b>Exhibit Floor &amp; Lunch</b> (concessions are available in exhibit hall)				
	151A	<u>Computer Lab</u> Experts will be available to provide hands on assistance to Federal Fleet online tools.			
10:30 AM - 11:00 AM	145	Vehicles & Services	Ask a Fleet Expert- Non-Standards & Trailers	Facilitator: Dan Buckingham Panel: Mike Chipman, Peter Mielke, David Stone	Join experts to engage in informal discussion regarding non-standard and trailer vehicle offerings. Please come with your questions to join the conversation.
11:30 AM - 12:00 PM	145	Vehicles & Services	Ask a Fleet Expert- Leasing Operations	Facilitator: Erin Sembach Panel: Nick Capaldi, Jason Portillo & Dan Reichmann	Join experts to engage in informal discussion regarding leasing operation. Please come with your questions to join the conversation.
12:30 PM - 1:00 PM	145	Vehicles & Services	Ask a Fleet Expert - Ambulances & Wheelchair Vans	Facilitator: John Hampson Panel: Mike Chipman, Gary Hunt, John McDonald & Miguel Welanetz	Join experts to engage in informal discussion regarding ambulance and wheelchair offerings. Please come with your questions to join the conversation.
1:00 PM - 1:45 PM	GSA Fleet Exhibit Booth	<u>GSA Fleet Offerings Exhibit Tour</u> Take a guided tours of the showroom floor to view manufacturers' new model year vehicles available through GSA's contract. Reservations are required. Tours start at the GSA Fleet booth in the fleet exhibit area. <u>Guide: Stephanie Gresalfi</u>			
2:00 PM - 3:00 PM	145	Data	Driving Toward a Safer Fleet	Alex Ansley & Robert Heilman	Safety is the most important job of a Fleet Manager. Representatives from NHTSA will focus on fleet safety and recalls, discussing what tools are available, how to boost fleet safety awareness and ways to monitor and manage recall completion during this session.
	146	Vehicles & Services	GSA Fleet Offerings & Updates	Amanda Fredriksen & Bill Toth	Join the GSA Fleet Director and Deputy Director for a discussion on the latest news from GSA Fleet on our vehicle purchasing, leasing and rental offerings.
	147	Policy	Federal Fleet Management Regulations and Policies	Connie Aaron	Explore how Federal regulations governing motor vehicle management fit into an overall framework of laws, regulations, and policies. We will cover Federal Management Regulation 41 CFR 102-34 "Motor Vehicle Management" and how it relates to your job as a fleet manager in the field. Bring your questions about motor vehicle regulations and policies!
3:00 PM - 3:15 PM	<b>Break</b>				
3:15 PM - 4:15 PM	145	Data	GSA Fleet Systems Overview	Jessica Murray	Access to data is critical. The GSA Fleet system applications provide you the required data to manage your fleet. This session will provide an overview to existing ways to access and manage your fleet information. We are also planning significant changes to the GSA Fleet system in the next three years and beyond! Join us to learn more about this exciting endeavor.
	146	Vehicles & Services	How to Partner with GSA Fleet Leasing	Lander Allin & Steve Olds	Take a deep dive into the GSA Fleet Leasing Program. Learn about customer roles and responsibilities and how to partner with GSA Fleet to get the most out of the leasing service offering.
	147	Policy	Alternative Fuel Use Requirements and FleetDASH	Mark Singer	The section 701 alternative fuel use waiver process is being updated to leverage FleetDASH to simplify the process and promote alternative fuel use. The FleetDASH development team is also developing a new acquisition analysis tool that can identify optimal use cases for EVs, FFVs, and other types of AFVs.
<b>End of Day</b>					

## Wednesday, January 29, 2020

Time	Room	Track	Session Title	Speaker	Description
8:00 AM - 9:00 AM	145	Data	Telematics	Kyle Bromir & David Munn	Join GSA Fleet discuss its full-service telematics offering. Now being deployed across all GSA Fleet leasing acquisitions, learn about what telematics means to you and the data and automation benefits.
	146	Vehicles & Services	Technical Support Services	Brad Gustafson & Cabell Hodge	FEMP offers more tools than ever in an effort to provide direct assistance to fleets, facilities, and drivers. Representatives from DOE and NREL will review the catalog of services available to the Federal fleet and discuss with the audience how they can help.
	147	Policy	Personal Liability	Devin Beckes	Are you liable for job related accidents when you or your employees have accidents in a GOV? Did you know that state law determines this issue? This workshop will cover the basics of the Federal Torts Claims Act and discuss cases where a Federal employee would not be liable, cases where a Federal employee would be liable and ways to protect yourself.
9:00 AM - 9:15 AM	Break				
9:15 AM - 10:15 AM	145	Data	FAST: Continuing the Focus on Fleet Data Quality	Ron Stewart & Tim Raczek	The FAST project team will review several facets of the federal motor vehicle fleet dataset collected each year through the Federal Automotive Statistical Tool (FAST), including a preliminary overview of the FY 2019 fleet dataset, recommendations for reporting agencies, and coming changes to assist reporting agencies.
	146	Vehicles & Services	Law Enforcement	Facilitator: Eric Jones Panel: Peter Butkus, Casey Brennan, Dionne Chisolm & Mike Simms	The Federal Government is leading by example by standardizing all law enforcement equipment packages government-wide. Through interagency collaboration federal agencies now have access to cost-effective and quality law enforcement upfits. Learn more about these packages and the ins and outs of the program by joining this session.
	147	Policy	Best Practices in Federal Fleet Management	Facilitator: Connie Aaron Panel: Tim Currie, Stacy LoSchiavo & Deric Sims	A panel of Federal fleet managers and specialists will share their best practices in fleet management and how you can use their ideas to help manage your agency's motor vehicle fleet. This year's topic will be "Contractor Use of Government Vehicles".
10:15 AM - 2:00 PM	<b>Exhibit Floor Open; includes Time for Lunch (concessions are available in exhibit hall)</b>				
	151A	<u>Computer Lab</u> Experts will be available to provide hands on assistance to Federal Fleet online tools.			
10:30 AM - 11:00 AM	145	Vehicles & Services	Ask a Fleet Expert - Vocational, Medium & Heavy Trucks	Facilitator: Kevin Gibson Panel: Mike Chipman, Peter Mielke & David Stone	Join experts to engage in informal discussion regarding vocational, medium and heavy truck offerings. Please come with your questions to join the conversation.
11:00 AM - 11:45 AM	GSA Fleet Exhibit Booth	<b>GSA Fleet Law Enforcement Offerings Exhibit Tour</b> Take a guided tour of the showroom floor to view manufacturers' law enforcement vehicles and package available through GSA's contract. Reservations are required. Tours start at the GSA Fleet booth in the fleet exhibit area. <u>Guides:</u> Mike Simms and Eric Jones			
11:30 AM - 12:00 PM	145	Vehicles & Services	Ask a Fleet Expert - Alternative Fuel Vehicles	Facilitator: Laura Farley Panel: Jesse Bennett, Casey Crandell, Stephanie Gresalfi & Cabell Hodge	Join experts to engage in informal discussion regarding alternative fuel vehicles. Please come with your questions to join the conversation.
12:30 PM - 1:00 PM	145	Vehicles & Services	Ask a Fleet Expert - Buses	Facilitator: Kevin Gibson Panel: Dillon Akyuz & Miguel Welanetz	Join experts to engage in informal discussion regarding bus offerings. Please come with your questions to join the conversation.
2:00 PM - 3:00 PM	145	Data	Vehicle Cybersecurity	Len Fedoruk, Kevin Harnett, Cabell Hodge & Kevin Tierney	As vehicles incorporate automated features and connect to more devices, they may become safer, but the associated risks change. Cybersecurity for vehicles is as crucial as it is for computers, and there are steps that fleet managers can take to protect their data and their drivers. Learn about the newest research in the field and how to protect your fleet.
	146	Vehicles & Services	Converting Agency-Owned Vehicles with GSA Fleet	Janine Cormier & Jon DiPasquale	Do you want to convert agency-owned or commercially-leased vehicles into a GSA Fleet lease? This session will provide you a look into what expect before, during and after the transition of converting commercial leases and agency-owned vehicles to GSA Fleet leases.
	147	Policy	VAM, FMPs and Budget Narratives- What, When, How?	Patrick McConnell	Vehicle Allocation Methodology (VAM) is a requirement to help agencies reach their optimal fleet size and structure. This workshop will outline the actions implemented by the Federal government, outcomes expected, and how it all can be incorporated into your VAM process within your own agency. Annual Fleet Management Plans (FMP) and A-11 Budget Narratives will also be discussed and how it all relates to your agency meeting their optimal fleet size and structure goals. This workshop is for attendees at all levels of fleet management from the field to the Agency Fleet Manager!

3:00 PM - 3:15 PM	Break				
3:15 PM - 4:15 PM	145	Data	Federal Fleet Inventory Tool (Open Data Interactive Visualization Tool)	Stephanie Anderson & Jim Vogelsinger	GSA has created a data visualization tool, Federal Fleet Inventory Tool, that enables a more robust look into the inventory and operating costs of Federal vehicles. The tool pulls data from the Federal Automotive Statistical Tool (FAST), allowing users and fleet managers to dive into the data in an effort to make better management decisions. Learn more about this tool and how to use it for your agency's fleet program.
	146	Vehicles & Services	Preparing for the Vehicle Exchange Process	Troy Saunders & Rebecca Spears	This session offers GSA Fleet leasing customers the latest status on the 2020 acquisition cycle, as well as tips and best practices for an efficient vehicle delivery and exchange process.
	147	Policy	Fleet Requirements and Benefits of Sustainability	Brad Gustafson & Ted Sears	Congress and the Executive Office require Federal agencies to reduce petroleum, acquire alternative fuel vehicles, and use the alternative fuel among other mandates. This session will review those requirements and discuss the policies, processes, tools, and technical support that FEMP can provide to achieve agency missions and compliance at the lowest cost.
End of Day					

## Thursday, January 30, 2020

Time	Room	Track	Session Title	Speaker	Description
8:00 AM - 9:00 AM	145	Data	Understanding my GSA Fleet Bill	Jason Regester & Sarah Whitmore	GSA Fleet customers will learn the fundamentals of the Vendor and Customer Self Service system, better known as VCSS; from registering their account, to viewing bills and making payment. Discussion regarding Interest & Penalties, Mileage Express, and Speedpay will also be included.
	146	Vehicles & Services	Motor Vehicle Offerings	<u>FCA</u> : Phillip Bockhorn, Lynn Dilley & David Callery; <u>Ford</u> : Debra Hairston & Tony Gratson; <u>GM</u> : Cindy Towe; <u>US Fleet Source</u> : Roy Durham, Richard Pipenhagen (Hyundai)	The light-duty vehicle providers will present their motor vehicle offerings available in fiscal year 2020. Presentations will be followed by Q&A with the audience.
	147	Policy	Federal Personal Property Policy Overview	Bob Holcombe	This session introduces the attendee to the basic principles, laws, and regulations governing the use, management, and disposal of Federal personal property. A key aspect of this is defining the role of the agency property manager and GSA. This session will discuss Federal property management policies, guidance and the recent changes. This session focuses on property owned and managed by the Federal government.
9:00 AM - 9:15 AM	Break				
9:15 AM - 10:15 AM	145	Data	High Level Results from Fleet Agency Reform Plan Studies	Lander Allin & Christina Kingsland	The Office of Management and Budget tasked GSA Fleet with conducting studies of 15 agencies' own fleets to determine efficiencies and cost reduction opportunities. The studies supported the President's Management Council government reform initiative on improving mission support/shared services. Attend to learn more about the studies and their high level results.
	146	Vehicles & Services	Alternative Fuels for HDVs	Scott Fenwick & Ryan Frasier	Different alternative fuels are better suited for certain use cases than others. Representatives for biodiesel and renewable diesel will discuss where those options can help fleets reduce operating costs and support U.S. energy independence.
	147	Policy	The Benefits of Exchange Sale	Bob Holcombe	This sessions will be to discuss the statutory provision and regulation that allows an executive agency to exchange or sell similar items and how it may apply the exchange allowance or proceeds of sale in whole or in part payment for the property acquired. Exchange Sale authority is frequently used by agencies to dispose of aircraft and motor vehicles as well as other types of government property. Learn how you can use the proceeds to help acquire new property for your agency.
10:15 AM - 10:30 AM	Break				
10:30 AM - 11:30 AM	145	Data	Industry Repair Trends	Facilitator: Tom Moriarty Panel: Michael Kastner, Peter Mielke, Doyle Sumrall & Terrance Wall	Panelists will discuss repair industry trends for medium and heavy duty vehicles. Discussion will be followed by Q&A with the audience.
	146	Vehicles & Services	Industry Panel: Ask Bus Experts	Facilitator: Len Fedoruk Panel: Dillon Akyuz, Charles Brown, Mike Harpin & Matt Mashuda	Bus vehicle providers and a GSA Fleet expert will join a panel to discuss motor vehicle trends in their organization. Discussion will be followed by Q&A with the audience.
	147	Policy	GSA Fleet Sustainability	Casey Crandell & Stephanie Gresalfi	Join GSA Fleet experts as they walk you through case studies and decision-making scenarios that will help you comply with vehicle sustainability requirements.
11:30 AM - 1:00 PM	Lunch				
	151A		Experts will be available to provide hands on assistance to Federal Fleet online tools.		
1:00 PM - 2:00 PM	145	Data	Electric Vehicle Market	Julian Bentley & Casey Crandell	Market penetration of EVs is projected to increase significantly in coming years. In the interim, they are entering new segments with larger batteries and longer ranges. Learn what's available now through GSA and what's on the horizon.
	146	Vehicles & Services	Industry Panel: Ask Ambulance and Wheelchair Experts	Facilitator: Len Fedoruk Panel: Jason Cavallo, John McDonald & Ken Richards	Ambulance and wheelchair vehicle providers and a GSA Fleet expert will join a panel to discuss motor vehicle trends in their organization. Discussion will be followed by Q&A with the audience.
	147	Policy	Using Your Fleet Charge Card	Jenny Kane & Brian Moseley	The GSA SmartPay Fleet Charge Card keeps you on the road, providing the payment mechanism for fuel and minor maintenance. Come learn about the basics of using your the Fleet Charge Card and hear about real-life examples of GSA Fleets fraud, waste and abuse efforts that keep your rates low. The session will allow for plenty of time for discussion and questions related to your SmartPay Card.



2:00 PM - 2:15 PM	Break				
2:15 PM - 3:15 PM	145	Data	Electric Vehicle Supply Equipment	Facilitator: Jesse Bennett Panel: Tom Budinger & Kellen Scheffter	As electric vehicles (EVs) have become more available and federal agencies and employees have purchased them in greater numbers, agencies have installed more Electric Vehicle Supply Equipment (EVSE) at their facilities--some on a nationwide scale. Learn how agencies have planned for and deployed EVSE as well as their best practices and challenges they have faced. In addition, learn how the advent of larger EV batteries, which extend vehicle ranges, will lead to a need for agencies to begin to incorporate more powerful EVSE units to meet energy needs.
	146	Vehicles & Services	Vendor Management Panel	Facilitator: Gene Selzer Panel: Brian Ingalls, Brian Knapp, Dan Reichmann & Greg Spann	Panelists from Federal agencies will discuss how they manage their vendor base for their maintenance and repair of vehicles. Discussion will be followed by Q&A with the audience.
	147	Policy	Home to Work Transportation	Patrick McConnell	Home to Work Transportation is a hot topic in Federal Fleet Management. Workshop will include a review of 41 CFR 102-5 and FMR Bulletin B-35. What is the cost benefit of home to work use? Are agencies tracking the costs? Do you have agency policy on home to work transportation?
3:15 PM - 3:30 PM	Break				
3:30 PM - 4:30 PM	145	Data	TBD	TBD	TBD
	146	Vehicles & Services	Industry Panel: Ask Vocational, Medium & Heavy Truck Experts	Facilitator: Len Fedoruk Panel: Matt Kress, Dale Neighbor, Jason Riggs & Terry Wojtowicz	Vocational, medium & heavy truck providers will join a panel to discuss motor vehicle trends in their organization. Discussion will be followed by Q&A with the audience.
	147	Policy	Federal License Plate Program	Ray Wynter	GSA's Office of Governmentwide Policy (OGP) manages the Federal License Plate program. This workshop will be an overview of the program and the policies that govern the management of license plates for Federal motor vehicles.
End of FedFleet 2020					